
GOOD DRIVER
club
REWARDS PROGRAM
Reward safe drivers for
helping others

THREE WAYS REWARDS CAN GROW

01

Personal and Team
Rewards

02

National
Bonus Pools

03

Continuous
Renewal Reward

Other Bonus Accelerators

A. 2 Rising Star Awards

B. Limited Tesla Reward

C. 3 Incentive Trips

PERSONAL AND TEAM REWARDS

	Affiliate								
		Maximum Branch Contribution for Advancement to L2–L4: 70%			Maximum Branch Contribution for Advancement to L5–L9: 50%				
Referrer	**L1**	**L2**	**L3**	**L4**	**L5**	**L6**	**L7**	**L8**	**L9**
—	2,500 (5 direct referred cars)	10,000 (20 team cars)	25,000 (50 team cars)	62,500 (125 team cars)	150,000 (300 team cars)	375,000 (750 team cars)	900,000 (1,800 team cars)	2,250,000 (4,500team cars)	6,000,000 (12,000 team cars)
10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
	8%	8%	8%	8%	8%	8%	8%	8%	8%
		5%	5%	5%	5%	5%	5%	5%	5%
			3%	3%	3%	3%	3%	3%	3%
				2%	2%	2%	2%	2%	2%
					1.5%	1.5%	1.5%	1.5%	1.5%
						1.5%	1.5%	1.5%	1.5%
							1.5%	1.5%	1.5%
								1.5%	1.5%
									1%

- 500 points earned per car toward advancement
- Rewards are calculated based on the Quote Amount
- Rewards are paid once the Plan takes effect and passes review
- Complete 5 direct referrals and pass the required training and exam to advance to L1
- A $9.90 Affiliate Annual Renewal Fee applies

NATIONAL BONUS POOLS

Qualification Levels	Bonus Pool	Percentage *	Team Qualification Requirement				
≤ L4	**Bronze Pool**	2%	≥	10 Cars	10 Cars	10 Cars *	
L1 – L9	**Silver Pool**	1.5%	≥	20 Cars	20 Cars	20 Cars *	
	Gold Pool	1.5%	≥	40 Cars	40 Cars	40 Cars *	
	Platinum Pool	1%	≥	40 Cars	40 Cars	40 Cars	40 Cars *
	Diamond Pool	1%	≥	40 Cars	40 Cars	40 Cars	40 Cars	40 Cars *

* Each month, 7% of the Quote Amount from every new Mutuality Plan is set aside to fuel five exciting National Bonus Pools.
* Final branch requirement: one independent branch or the combined total of smaller branches and direct referrals.

Bonus pools will have the following minimum pool distribution payout from May through December 2026: Bronze Pool: $800, Silver Pool: $1,600, Gold, Platinum and Diamond Pools: $2,400.

Effective Date: May 1, 2026

CONTINUOUS RENEWAL REWARD

Physical Level	L2	L3	L4	L5	L6	L7	L8	L9
1st	0.50%	1.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
2nd	0.10%	0.25%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
3rd				0.50%	0.50%	0.50%	0.50%	0.50%
4th					0.25%	0.25%	0.25%	0.25%
5th						0.25%	0.25%	0.25%
6th							0.25%	0.25%
7th								0.25%

Rewards are calculated based on Paid-as Title · Paid by physical level · No dynamic compression

LIMITED REWARD

6 MAIN BONUS ACCELERATORS



For overview only. Please refer to the App and applicable agreements for full details.

LIMITED REWARD

Qualification Begins July 1, 2026

2027 INCENTIVE TRIPS







2027 INCENTIVE TRIP QUALIFICATIONS

LEVEL 5 ARRIVAL

San Francisco, Palo Alto & Sonoma

Qualification Period
July 1 – December 31, 2026

Requirements
✓ Achieve Lifetime L5 Rank prior to December 31, 2026

+

✓ Generate 30 + new valid Team Plans within any 3 qualifying months.

(70% max branch contribution applies)

Late Enrollment Path
For Affiliates joining Oct–Dec 2026:
✓ Achieve Lifetime Title L5 by December 31, 2026
✓ 30+ new Team Plans per required month:
Oct joiners — Nov & Dec
Nov/Dec joiners — Dec
✓ 70% branch cap applies each qualifying month

Trip Date
March 11–14, 2027

PRESIDENT'S GROWTH CLUB

Tulum, Mexico

Qualification Period
July 1 – December 31, 2026

Requirements
Be one of the top 30 Affiliates to achieve at least 75,000 Trip Qualification Points during the contest period.

Points are achieved by:
- ✓ New Team Plans: 500 points each
  (Max branch contribution: 70% below L4; 50% at L4+.)
- ✓ New Personal/Direct Referred Plans: 1,000 points each.
- ✓ Lifetime Rank Upgrade Points:
- ✓ L2 = 1,000 points
- ✓ L3 = 3,000 points
- ✓ L4 = 8,000 points
- ✓ L5 = 20,000 points
- ✓ L6 = 30,000 points

Trip Date
April 12–16, 2027

ELITE

Athens, Greece

Qualification Period
July 1, 2026 – June 30, 2027

Requirements
✓ Achieve Lifetime L8 Rank

+

✓ Generate 240 + new valid team plans
within each of any 4 qualifying months.

(70% max branch contribution applies)

Trip Date
September 27 – October 2, 2027

STAY ACTIVE. GROW SUSTAINABLY

PERSONAL ACTIVITY

Individual activity requirements

■ Stay active

1 direct referral every 2 months — or 8 in a rolling 12 months.

■ 20-referral waiver

At 20 active direct referrals, keep 20 active or meet the standard cadence.

■ Reactivate with 1

One new direct referral restores active status; it does not count toward the next 2-month requirement, which restarts upon reactivation.

Team Growth

Monthly vehicle requirement by level

L1	L2	L3	L4	L5	L6	L7	L8	L9
0	3	6	15	30	60	120	240	480

■ 70 / 30 balance

One branch may contribute no more than 70% of volume.

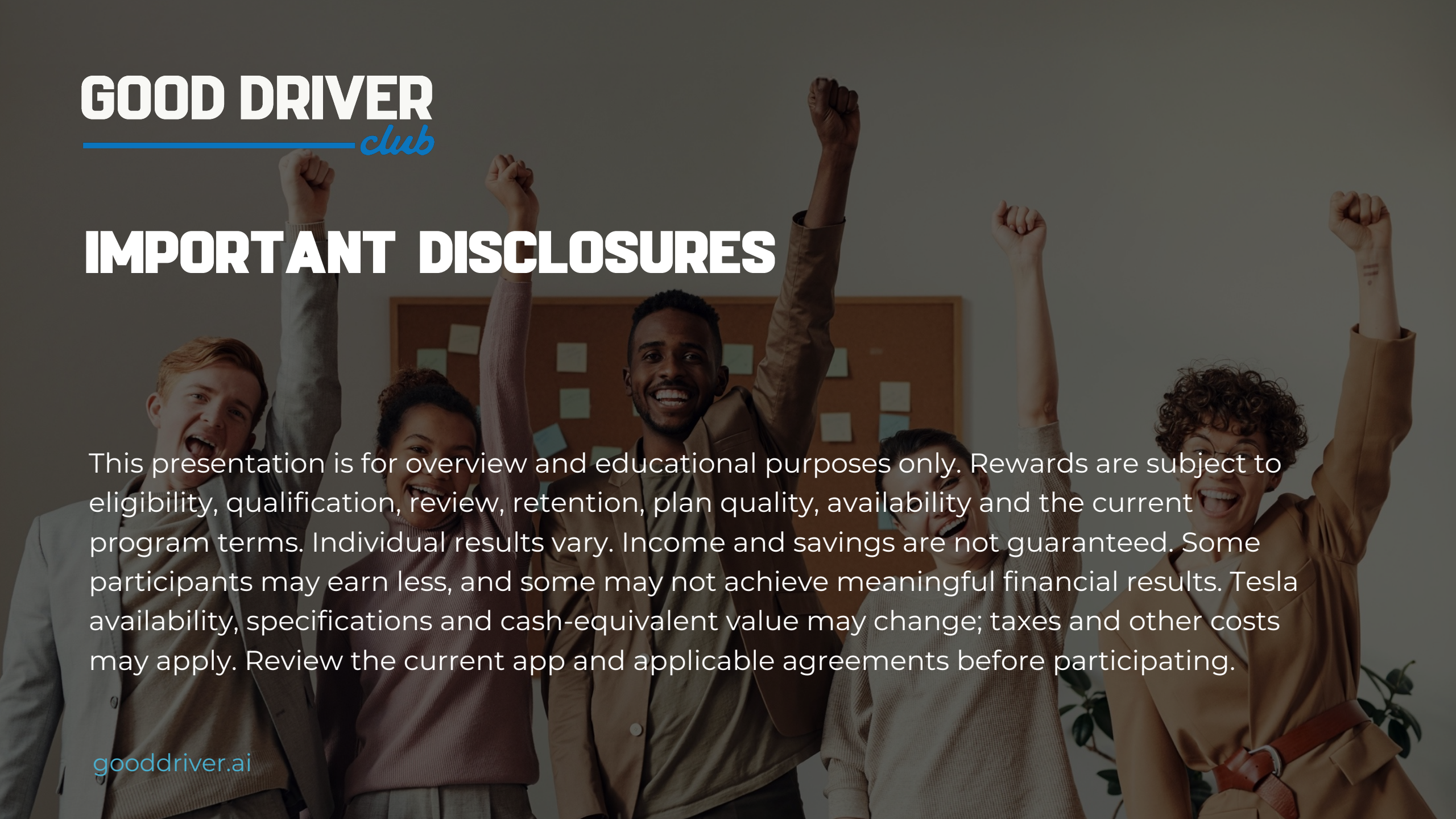
■ 3-month protection

Paid-As Title team growth requirements are waived for the promotion month to a new Lifetime Title plus two months.

FOR OVERVIEW ONLY. PLEASE REFER TO THE APP AND APPLICABLE AGREEMENTS FOR FULL DETAILS.

GOOD DRIVER club

IMPORTANT DISCLOSURES



This presentation is for overview and educational purposes only. Rewards are subject to eligibility, qualification, review, retention, plan quality, availability and the current program terms. Individual results vary. Income and savings are not guaranteed. Some participants may earn less, and some may not achieve meaningful financial results. Tesla availability, specifications and cash-equivalent value may change; taxes and other costs may apply. Review the current app and applicable agreements before participating.